



VideoBureau LLC

SUMMARY OF THE COMPANY

Company Overview

VideoBureau, established in 1999, is a privately held New York company that provides innovative communication solutions for businesses and individuals. The people of VideoBureau have successfully deployed solutions in a number of vertical markets. Customers such as the US Court of Appeals, the Federal Government, Chase Manhattan Bank and Disney have used VideoBureau solutions to enhance their businesses. The company continues to bring new products and services into the mainstream of video, voice and web deployments.

VideoBureau provides extensive consulting services, software products and communications services for video, voice and web site applications. From design to deployment, we provide the expertise and experience to address and fulfill customer expectations. We work with large commercial and government organizations, small to medium-sized businesses and nonprofit groups. Regardless of the size or volume of work, each customer's project is treated with the highest level of respect and diligence, resulting in consistently high-quality products and services that meet or exceed expectations.

Regardless of the scope of work or the size of the contract, we take great pride in treating each customer relationship as a valuable partnership and an opportunity to create and increase value for all parties involved. Our personal involvement and our commitment to quality, along with our results-oriented approach and "can do" attitude, have made VideoBureau the vendor of choice for our customers.

VideoBureau develops and owns Internet, software, and video communications intellectual property. We have spent years developing software-based technology designed to make existing and future videoconferencing, VOIP, and web site technologies easier to use, more reliable to operate, and easier to manage.

We also provide video, voice and web communications consulting services to aid businesses in the process of designing, selecting, and implementing effective communications technology.

VideoBureau has three main lines of business:

VideoBureau Consulting:

- Web site development,
- Video Communication Systems planning, design and implementation,
- Voice over IP (VOIP) integration, and
- General technology / automation planning and support services

- White Paper authoring for research, promotional and educational purposes.

SnapVideo:

- Live video communications application and service,
- Mobile video communication services for cell phones, PDAs, etc.
- Snapshot and live video web page applications

Total Call Control:

- Integrated web / telephony solutions,
- Web site control via telephone services,
- Caller ID and conferencing applications

Company Background

Over the past 15 years, the principals of VideoBureau have developed leading-edge communication technologies for a variety of large and small organizations. As a result, we have developed a reputation for consistent high-quality, integrity and diligence.

Our systems have been deployed for some of the most prestigious customers in the US:

- JP Morgan / Chase Manhattan Bank
- Walt Disney Imagineering
- US Court of Appeals, US Court of International Trade
- US Federal Government – GSA
- Bear Sterns, Prudential, Citigroup

From 1990 through 1995, we developed video communication systems for many of the leading companies in the financial services sector. We developed some of the most innovative solutions on the market, and were recognized by the main stream media for our cutting-edge deployments.

From 1995 through 2000, we specialized in video communications and audio/visual systems for Courthouses, Courtrooms, and government agencies. Despite our small size and limited marketing, VideoBureau was consistently selected over a variety of large, well-known, established vendors in head-to-head competitive bidding opportunities.

From 2000 through 2003, VideoBureau developed a large body of proprietary software and intellectual property for the end-to-end control, monitoring and analysis of a fully integrated video communications operating system. The system ties together disparate industry-standard hardware and software components into a single networked entity that can be managed and monitored for large-scale enterprise and inter-enterprise video communications. This body of work was sold in March 2003 to V-Span, a leading conference service provider.

In 2000, VideoBureau began designing and deploying web presence technologies, including web sites and e-commerce projects for a variety of nonprofit, government and commercial enterprises. We also began our technology consulting operations, providing support and expertise for a range of video, voice and web technologies.

Recently, VideoBureau developed two new product lines, *SnapVideo* and *Total Call Control*, to provide small and medium-size businesses, as well as consumers, with the ability to deploy innovative video and voice communications services that are typically only available to large organizations with extensive resources. As a result, these customers can now use live video and integrated telephony solutions as part of their everyday operations.

David Brenner – President, Founder

As President of Video Bureau LLC he specializes in the design and development of visual communications systems for business, government and consumers.

Since 1989, he has been an advocate, architect and implementer of video and web communication systems. He pioneered the design for hub-based courthouse videoconferencing systems (allowing multiple courtrooms to share centralized equipment) and designed the first U.S. appellate courtroom with multi-site and multi-camera mixing capabilities. He designed the first browser-based control system for the federal government's conference center in NYC. He also led the development and implementation of the largest (at the time) deployment of desktop video conferencing capabilities for a financial services company's trading floor operation.

Brenner has previously held the position of Chief Technology Officer and Vice President – Development for Initia Inc., where he was responsible for the design of VCOS, a video communications operating system. He had been Vice President of Technology for C-C-C USA Inc., where he was responsible for the design and development of videoconferencing and collaboration systems. Prior to that, he held the positions of Chief Technology Officer for Visualscape, a division of Uni-Data and Communications, Inc.; Vice President of Technology Development for NYNEX Media Communication Services; and Member of Technical Staff at NYNEX Science & Technology.

His work was originally focused on the development of multimedia communications services that could be operated by telephone companies. For the last ten years, he has focused on the development and deployment of enterprise-wide video, voice and web communications systems in a broad spectrum of industries including financial services/banking, health care, entertainment, legal/judicial, and utilities. He has a B.A. and an M.A. from the State University of New York at Albany, and has done post-graduate work in Communications at Penn State University and Rensselaer Polytechnic Institute.

Anirban Chowdhuri, Co-Founder, Vice President Engineering

Since 1992, Chowdhuri has led technology intensive engineering and software development teams in video and Internet communications. Chowdhuri has evolved this technology at companies ranging from the R&D environments of NYNEX Science and Technology, to the practical large-scale mass deployment of video communications at VisualScape.

He sees the recent maturity and convergence in communications technologies as the perfect synergy to VideoBureau's innovative and pioneering software solutions. His experience with telecommunications, data networking, web technologies, video

conferencing/streaming and multimedia communications provides him with a unique perspective for developing and analyzing communications technologies.